

ABC PRIVATE INCENTIVE OFFER WITH GENERAL MOTORS FOR ABC MEMBERS

2016 and 2017 MODEL YEAR VEHICLES

EFFECTIVE DATES: DELIVERED VEHICLES OCTOBER 1, 2015 THROUGH JANUARY 3, 2017

DEALERS: FOR COMPLETE DETAILS, REFER TO ADMINISTRATIVE MEMO 16-36CG.

ABC ELIGIBLE MODELS: NEW AND UNUSED 2016 AND 2017 MY GM PASSENGER CARS AND LIGHT TRUCKS LISTED BELOW.

REQUIRED OPTIONS: None

Order criteria: none

ALLOWANCES:	<u>RETAIL DELIVERIES</u>	<u>FLEET DELIVERIES</u>
BUICK:		
ENCLAVE	\$500	\$1,000
LACROSSE (2016 model only)	\$500	\$500
CHEVROLET:		
CITY EXPRESS (plus 2015 model)	\$250	\$250
COLORADO	\$500	\$500
CRUZE (2017 model only)	\$500	\$500
EQUINOX (2017 model only)	\$500	\$500
EXPRESS	\$500	\$1,000
IMPALA	\$500	\$500
MALIBU	\$500	\$500
MALIBU Limited (2016 model only)	\$500	\$500
SILVERADO	\$500	\$1,000
SUBURBAN	\$500	\$1,000
TAHOE	\$500	\$1,000
TRAVERSE	\$500	\$1,000
GMC:		
ACADIA	\$500	\$1,000
CANYON	\$500	\$500
SAVANA	\$500	\$1,000
SIERRA	\$500	\$1,000
TERRAIN (2017 model only)	\$500	\$500
YUKON/YUKON XL	\$500	\$1,000

ANY MODEL NOT LISTED ABOVE IS NOT ELIGIBLE FOR The Private offer.

CHARGEBACK CRITERIA: ALL MONIES PAID THAT DO NOT MEET THE PROGRAM REQUIREMENTS WILL BE CHARGED BACK.